

IDIOSYNCRASIES IN THE FOREIGN POLICY DECISION-MAKING (I): COGNITIVE IDIOSYNCRASIES

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Abstract. *Foreign policy decisions are influenced by many factors. The role of informational processing, of framing, of idiosyncrasies ask for the use of a psychological approach of foreign policy decion-making process. This study will be the first one from a series of studies, which will present the different types of idiosyncrasies which influence the decision-making process, at individual level. It will emphasizes the different categories of cognitive idiosyncrasies which may influence and the researches and studies that underlined their presence.*

Keywords: *idiosyncrasies, foreign policy decision-making, cognitive factors*